

**Pee Dee Regional Transportation Authority
Purchasing Department
Amendment of Solicitation /Modification-Purchase Order**

<u>AMENDMENT/MODIFICATION NO.</u>	<u>EFFECTIVE DATE</u>	<u>AGENCY/LOCATION</u>
1	December 29, 2017	PDRTA/Florence, SC

ISSUED BY: Pee Dee Regional Transportation Authority
Purchasing Department
313 Stadium Road
Florence, SC 29506

ADMINISTERED BY:
Tavorous Collins
Purchasing Agent

CONTRACTOR NAME & ADDRESS:

Amendment of:
RFP# 1117-01
Up to (2) 18+ Passenger Low Floor
Cutaway Style Vehicles with/without
Kneeling System

THIS BLOCK APPLIES ONLY TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth below. The hour and date specified for receipt of offers () is extended. (X) is not extended.

Offerors must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation, or as amended, by one of the following methods: (a) by signing and returning one copy of this amendment, (b) by acknowledging receipt of this amendment on each copy of the offer submitted or (c) by separate letter or email which includes a reference to the solicitation & amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE ISSUING OFFICE PRIOR TO THE HOUR & DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If, by virtue of this amendment you desire to change an offer already submitted, such change may be made by e-mail or letter, provided such e-mail or letter makes reference to the solicitation & this amendment, & is received prior to the opening hour & date specified. The changes set below are made to the above numbered order.

DESCRIPTION OF AMENDMENT/MODIFICATION:

Please see the attached:

- I. Pre-Proposal Conference Minutes

() CONTRACTOR/OFFEROR IS NOT REQUIRED
TO SIGN THIS DOCUMENT

(X) CONTRACTOR/OFFEROR
IS REQUIRED TO SIGN
THIS DOCUMENT &
RETURN TO PDRTA AT
ADDRESS SHOWN ABOVE

CONTRACTOR'S SIGNATURE

BY _____
(Signature of Authorized Rep.)

DATE: _____

(Company Name)

BY 
(Signature of PDRTA's Authorized Rep.)

DATE: 12/26/17

1. Minutes for Pre-Proposal Conference RFP 1117-01

Date:

11/30/2017

Time:

11:00am

Tavorous Collins called the meeting to order at 11:00am

Vendors Present:

Walter Patterson of Alliance Bus Group (by telephone conference call)

Bill Gould of Alliance Bus Group (by telephone conference call)

Kurt Mayer of Palmetto Bus Sales

Staff Present:

Tavorous Collins

Ronnie Newsome

Chris Greenman

Chris Greenman: We have been awarded funding to replace some of our cutaway vehicles. What we decided or hope to do is purchase low floor cutaways for our Downtown Shuttle service which would provide easier access for our passengers to get on and off. For passenger with lift needs we would rather have a ramp for them to get off and on for quicker loading and unloading. I put out the RFP that was probable way overkill that we borrowed for Albany NY, It is when they used to purchase 50 or more Gilligs. I tried to pare it down but I didn't want to take too much out just in case I made a mistake. Since Alliance was the 1st to call in please go ahead with any questions that you might have.

Bill Gould: I don't have any technical or spec question at this point.

Walter Patterson: How many copies of the submissions do you need?

Chris Greenman: The Proposal indicates that we are requesting 5 due to the amount of reviewers on the committee. Item 1.1.3.1 indicates 5.

Walter Patterson: Is there a methodology or do you have a breakdown of what the percentages in terms of award, are you allocating more towards spec, toward prices....?

Chris Greenman: Technical 50 pts, Price 30 pts, Warranty 10 pts, Delivery Schedule 5 pts, Offeror's Past Performance 5 pts, which comes to a total of 100 pts.

Walter Patterson: Which page is that Chris?

Chris Greenman: Pg 17. Article 1.1.4.3.2

Walter Patterson: Thank you that's all I have.

Chris Greenman: Kurt, do you have any questions?

Kurt Mayer: The bid seems to be pretty specific in which you've obviously done your homework, is there anything that you are modeling it after?

Chris Greenman: As you recall you brought us a bus to view. So did a couple other vendors. I also went out to Myrtle Beach and took a look at the low floor cutaways that they were planning to retire. I modeled our RFP after the 3 newer vehicles that I saw. Some didn't have the kneeling systems, that's why I listed the kneeling system as optional. I don't want to eliminate vendors or their opportunity to provide us with a price. I also based it on past experience of some other people that have purchased low floor cutaways and had problems with the kneeling system. I understand, just like battery technology, things keep improving over time. Everyone that sold a vehicle with a kneeling system that had issues in the past has been working hard to fix them so they can continue selling something that is not constantly parked due to kneeling system issues.

Kurt Mayer: In regards to the warranty and all, how do you feel about the manufacturers not being able to support some of that warranty piece because of the adjustments on the chassis?

Chris Greenman: The warranty is 10 pts out of 100 pts as far as the evaluation goes and obviously we want to be covered for as long as possible for a new vehicle but we also understand these could be anywhere from a 5 to 7 year vehicle depending on what's proposed. We will look at the warranty and hope that the manufacturer can back it as long as they can. Any more questions? Please submit all technical questions and request for approved equals by December 15, 2017 we will respond by December 29, 2107.

Kurt Mayer: You were mentioning in regard to how you were going to use these vehicles.

Chris Greenman: We have a downtown shuttle service we provide to the public and it operates in a pretty small area, pretty much the Historic downtown Florence area. We carry approximately 150-160 passengers a day and a low floor bus with a ramp would save us a lot of time for those people who have accessibility needs. All we own now are high floor cutaways and buses, and the trend is obviously going toward low-floor equipment.

Kurt Mayer: Thank you.

Chris Greenman: Thanks for everyone attending, please contact Tavorous Collins for any more information you might need and if you cannot reach him feel free to contact me. Thanks everyone goodbye.

Tavorous Collins: This meeting is adjourned.

2. Requests for Clarification and Responses RFP 1117-01

Creative Bus
Requests # 1-8

Alliance Bus Group, Inc
Requests # 1 & 2

Creative Bus
Email request for extension of proposal submission date and response from PDRTA

Please see all requests and responses below:

1.1.6 PRE AND POST-AWARD PURCHASER REQUIRED FORMS

1.1.6.1 REQUEST FOR CLARIFICATION

PDRTA RFP 1117-01-All Requests for Clarification due December 15, 2017 11:00 AM

This form must be used for requested clarifications and must be submitted as far in advance of the Due Date as specified in "Offeror Communications and Requests" (Section 1.1.2.2).

Request #:	1	Offeror:	Creative Bus		
Solicitation Ref:	1117-01	Page:	80	Section:	5.1.10.5, 5.3.13.2
Questions/Clarification:	Clear entry door opening is 75" in height				
PDRTA:	Accepted				

1.1.6 PRE AND POST-AWARD PURCHASER REQUIRED FORMS

1.1.6.1 REQUEST FOR CLARIFICATION

PDRTA RFP 1117-01-All Requests for Clarification due December 15, 2017 11:00 AM

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Request #:	3	Offeror:	Creative Bus		
Solicitation Ref:	1117-01	Page:	84	Section:	5.2.1.6
Questions/Clarification:					
Please accept Liebart					
undercoating.					
Note: This is a wearable item					
that must be maintained.					
PDRTA:	Accepted				

1.1.6 PRE AND POST-AWARD PURCHASER REQUIRED FORMS

1.1.6.1 REQUEST FOR CLARIFICATION

PDRTA RFP 1117-01-All Requests for Clarification due December 15, 2017 11:00 AM

This form must be used for requested clarifications and must be submitted as far in advance of the Due Date as specified in "Offeror Communications and Requests" (Section 1.1.2.2).

Request #:	<u>4</u>	Offeror:	<u>Creative Bus</u>		
Solicitation Ref:	<u>1117-01</u>	Page:	<u>86</u>	Section:	<u>5.3.9, 5.3.15.3</u>
Questions/Clarification:	<u>The passenger seating area has a 2.5° slope due to the low floor design. This avoids different "levels" in the bus, as well as steps or ramps inside.</u>				
PDRTA:	<u>Accepted</u>				

1.1.6 PRE AND POST-AWARD PURCHASER REQUIRED FORMS

1.1.6.1 REQUEST FOR CLARIFICATION

PDRTA RFP 1117-01-All Requests for Clarification due December 15, 2017 11:00 AM

This form must be used for requested clarifications and must be submitted as far in advance of the Due Date as specified in "Offeror Communications and Requests" (Section 1.1.2.2).

Request #:	<u>5</u>	Offeror:	<u>Creative BUS</u>		
Solicitation Ref:	<u>1117-01</u>	Page:	<u>89</u>	Section:	<u>5.3.13.2</u>
Questions/Clarification:	<u>Please accept an entry door</u> <u>that is angled 12.5° for ease</u> <u>of entry by passengers in</u> <u>wheelchairs. This does not</u> <u>affect the act or method of</u> <u>pulling up to a curb.</u>				
PDRTA:	<u>Accepted</u>				

1.1.6 PRE AND POST-AWARD PURCHASER REQUIRED FORMS

1.1.6.1 REQUEST FOR CLARIFICATION

PDRTA RFP 1117-01-All Requests for Clarification due December 15, 2017 11:00 AM

This form must be used for requested clarifications and must be submitted as far in advance of the Due Date as specified in "Offeror Communications and Requests" (Section 1.1.2.2).

Request #:	6	Offeror:	Creative Bus		
Solicitation Ref:	1117-01	Page:	91	Section:	5.3.15.1
Questions/Clarification:	Please accept an engineered wood sub floor material with anti-wicking laminated material.				
	See attached Perform MAX brochure.				
PDRTA:	Accepted				

1.1.6 PRE AND POST-AWARD PURCHASER REQUIRED FORMS

1.1.6.1 REQUEST FOR CLARIFICATION

PDRTA RFP 1117-01-All Requests for Clarification due December 15, 2017 11:00 AM

This form must be used for requested clarifications and must be submitted as far in advance of the Due Date as specified in "Offeror Communications and Requests" (Section 1.1.2.2).

Request #:	<u>7</u>	Offeror:	<u>Creative Bus</u>		
Solicitation Ref:	<u>1117-01</u>	Page:	<u>93</u>	Section:	<u>5.3.24.2.1</u>
Questions/Clarification:	<u>Please accept the Braun</u> <u>RA300 bi-fold ramp, which is</u> <u>rated at 1000 # capacity-</u> <u>(see attached brochure)</u>				
PDRTA:	<u>Accepted if proposing</u> <u>BF32624-2 or BF34624-2</u>				

1.1.6 PRE AND POST-AWARD PURCHASER REQUIRED FORMS

1.1.6.1 REQUEST FOR CLARIFICATION

PDRTA RFP 1117-01-All Requests for Clarification due December 15, 2017 11:00 AM

This form must be used for requested clarifications and must be submitted as far in advance of the Due Date as specified in "Offeror Communications and Requests" (Section 1.1.2.2).

Request #:	<u>8</u>	Offeror:	<u>Creative Bus</u>		
Solicitation Ref:	<u>1117-01</u>	Page:	<u>79</u>	Section:	<u>5.1.10.2</u>
Questions/Clarification:	<u>maximum passenger capacity</u>				
	<u>in the 24-foot bus is</u>				
	<u>16. (12 fixed with 2 double</u>				
	<u>foldaway seats over the</u>				
	<u>wheelchair positions)</u>				
PDRTA:	<u>Accepted</u>				

1.1.6 PRE AND POST-AWARD PURCHASER REQUIRED FORMS

1.1.6.1 REQUEST FOR CLARIFICATION

PDRTA RFP 1117-01-All Requests for Clarification due December 15, 2017 11:00 AM

This form must be used for requested clarifications and must be submitted as far in advance of the Due Date as specified in "Offeror Communications and Requests" (Section 1.1.2.2).

Request #:	1	Offeror:	Alliance Bus Group, Inc.
Solicitation Ref:	Perf. Bond	Page:	62
		Section:	2.7.2
Questions/Clarification:			
Please clarify if there is a performance bond required and the specifications if there is one.			

PDRTA: *No performance bond required.*

1.1.6 PRE AND POST-AWARD PURCHASER REQUIRED FORMS

1.1.6.1 REQUEST FOR CLARIFICATION

PDRTA RFP 1117-01-All Requests for Clarification due December 15, 2017 11:00 AM

This form must be used for requested clarifications and must be submitted as far in advance of the Due Date as specified in "Offeror Communications and Requests" (Section 1.1.2.2).

Request #: 2	Offeror: Alliance Bus Group, Inc.
Solicitation Ref: <u>Pre-Award</u>	Page: <u>27 & 28</u> Section: <u>1.1.6.3</u>
Questions/Clarification:	
Please clarify if PDRTA will sign these forms and the vendor only needs to complete the "number and description of buses" and "from" spaces.	
PDRTA: That is correct.	

Chris Greenman

From: Chris Greenman
Sent: Tuesday, December 26, 2017 4:11 PM
To: 'MarcusH@creativebussales.com'
Cc: Tavorous Collins
Subject: RE: PDRTA 1117-01 RFA Responses

Mr. Hoffman,

Responses to questions and requests for approved equals are scheduled to be released on 12/29/17.

However, I am pleased to inform you that all of your requests for approved equals have been approved. On your request #7 regarding the Braun ramp, we will accept the model you requested providing it is model number BF3262Y-2 or BF3462Y-2.

We are unable to change the due date of the proposals. Our Board needs to receive staff recommendation and approve it in order to keep things on the current schedule.

Chris Greenman

Director of Operations
Pee Dee Regional Transit Authority
313 S. Stadium Rd.
Florence, SC 29506
910-297-2494 cell
843-519-0994 office
cgreenman@pdrta.org

From: Tavorous Collins
Sent: Tuesday, December 26, 2017 12:25 PM
To: Chris Greenman <Cgreenman@pdrta.org>
Subject: Fwd: PDRTA 1117-01 RFA Responses

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From: Marcus Hoffman <MarcusH@creativebussales.com>
Sent: Tuesday, December 26, 2017 12:18:09 PM
To: Tavorous Collins
Cc: Victoria (Tori) King
Subject: PDRTA 1117-01 RFA Responses

Mr. Collins,

Have responses been given to the request for approved equals been issued? We have not received anything and the bid is due next Friday with a Holiday in the middle. If anything can the bid be extended to allow more time to respond.

Thanks,



Marcus Hoffman | Transit Bid Manager

Creative Bus Sales, Inc.

MarcusH@CreativeBusSales.com

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